

VOTE **NO** ON STATE SENATE BILL 309: KILLS NET METERING. SERIOUSLY HARMS INDIANA SOLAR ENTREPRENEURS.

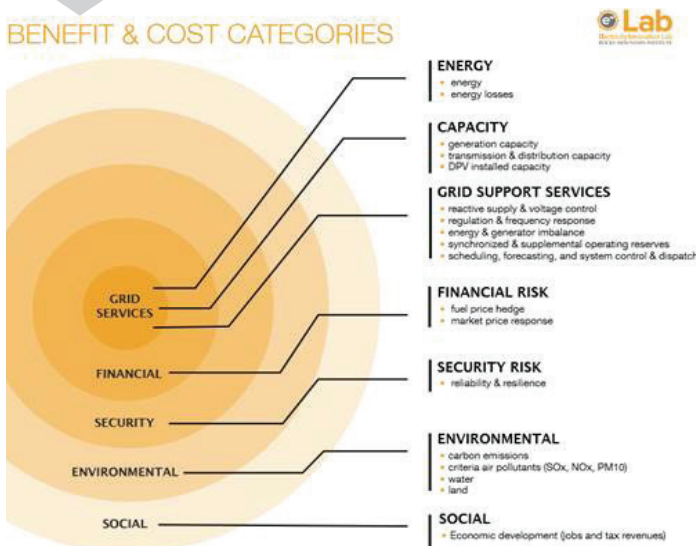
The U.S. solar industry is growing at nearly twelve times the rate as the private sector overall. Indiana Senate Bill 309 will send the wrong signal to Indiana's homegrown solar energy entrepreneurs as well as to companies that want to invest in rooftop solar in Indiana by forcing an arbitrary devaluation in solar energy's value to the grid.



I. Customer-Owned Solar Energy Benefits the Grid Much More Than it Costs the Grid

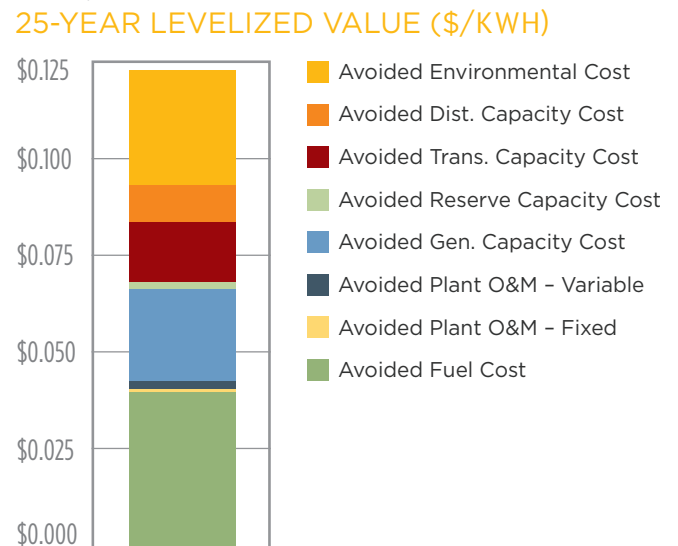
That is why 43 states have adopted "net metering" to provide a rough approximation of the net value that customer-owned solar energy brings to our electricity grid.

The Qualitative Benefits that Customer-Owned Solar Generation Provides to the Electricity Grid



Source: The Rocky Mountain Institute's analysis of DPV cost-benefit studies.

An Example of How Qualitative Benefits Translate into a Monetary Value for Customer-Owned Solar Generation



II. Senate Bill 309, as amended, would seriously harm Indiana's emerging solar energy industry:

- 1 Kill "net metering" for solar energy customer-owned generators who seek to install systems after 2022.
- 2 Allow investor-owned utilities to potentially impose a new fixed fee — on top of the one that applies to all ratepayers who are customers of such electric utilities — on customer-owned solar facilities.
- 3 Create a "caste system" for customer-owned solar energy generators — assigning drastically different values for solar energy depending on whether you install in 2017, between 2017 and 2022, and after 2022.
- 4 Forbid private sector innovations like "virtual net metering" and third-party financing — which would accelerate access to customer-owned solar generation.
- 5 Terminates net metering when a net-metered home or business is sold to another.
- 6 Customer-owned solar generators may be at risk of having to downgrade the crediting that they get from the utility for their excess generation, based on when they expand or replace their solar array.

III. Indiana Jobs and Investment are at Stake

Right now, Indiana's rooftop solar industry is small. Just under 1,000 Hoosier homes, churches, and businesses "net meter" their homes. We have just 45 Indiana companies involved in some aspect of solar energy.

But the opportunity is immense: There are 200,000 jobs in the U.S. solar energy industry. Don't let SB 309 undermine Indiana's promise to be a national leader in this industry!

Dated: February 23, 2017.
Contact 317-979-3236 with questions.